

IT Services

Domain name management | Break fix
Managed IT services | Help desk support
Server monitoring | Service Level Agreement
Data backup | Hardware
Cloud services | Email spam filter

SERVICES

REAL ESTATE

MAXLAND
CREATING THE FUTURE TODAY

84% of Real Estate Professionals are Now Using Social Media

Which social networks are they really using?

Facebook	79%
Twitter	48%
LinkedIn	29%
WordPress	15%
YouTube	12%
Instagram	5%
Flickr	4%
Tumblr	2%

How comfortable are they using social media?

Comfortable	55%
Somewhat Comfortable	26%
Uncomfortable	10%
Don't use social media	9%

BOUTIQUE



LANGUAGE SCHOOL





OLYMPUS Z1 OPERATION



SERVICE PROVIDER



COMPARISON

Comparative Adjectives
 (Used to compare 2 things)

"The elephant is **bigger than** the mouse"

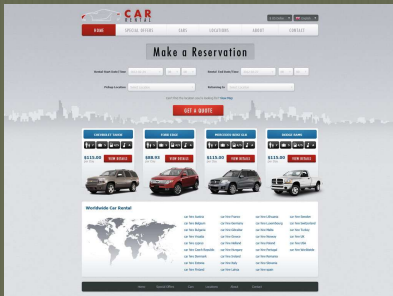
One syllable	Two syllables ending in 'y' - change 'y' to 'i' and add 'er'	Two or more syllables
Form: +er than	Form: +ier than	Form: More ... than
Bigger than	Easier than	more beautiful than
Smaller than	Busier than	more dangerous than
Nicer than	Prettier than	more intelligent than
Taller than	Heavier than	more understanding than
Shorter than	Funnier than	more complex than
Stronger than	Smellier than	more interesting than
Weaker than	Happier than	more difficult than
Longer than	Friendlier than	more frustrating than

COMPARISON

Superlative Adjectives
 (Used to compare 3 or more things)
 "The blue whale is **the biggest** animal in the world"

One syllable	Two syllables ending in 'y' - change 'y' to 'i' and add 'est'	Two or more syllables
Form: the ...+est	Form: the ...+iest	Form: the most ...
the Biggest the Smallest the Nicest the Tallest the Shortest the Strongest the Weakest the Longest	the Easiest the Busiest the Prettiest the Heaviest the Funniest the Smelliest the Happiest the Friendliest	the most beautiful the most dangerous the most intelligent the most understanding the most complex the most interesting the most difficult the most frustrating

SERVICE AGREEMENTS



SLA

□ A service level agreement (SLA) is a contract between a service provider (either internal or external) and the end user that defines the level of service expected from the service provider. SLAs are output-based in that their purpose is specifically to define what the customer will receive.



TIPS FOR NEGOTIATIONS



TIPS FOR NEGOTIATIONS

- GET THE RIGHT PEOPLE INVOLVED
- FEAR, UNCERTAINTY AND DOUBT (FUD)
- GET THE ACCOUNT MANAGER ON BOARD
- KNOW YOUR OPTIONS
- REMEMBER TO ASK